

R0226 - Framework Developments - All SSBs

01 June 2008 to 30 June 2008

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Framework Developments is a report listing the new, reviewed and expiring standards, qualifications and Accreditation and Moderation Action Plan documents registered on the Framework in the period specified above.

The following abbreviations are used in the tables that follow.

New/Reg	New Registration
Rvw-New/Reg	New Registration following a Review (Qualifications only)
Rvw/Reg	Review and Reregistration
Rvw/Expg	Review and Expiry
Rvsn/Reg	Revision of Registered items
Rvsn/Expg	Revision of Expiring items
Roll/Reg	Rollover of Registered items
Roll/Expg	Rollover of Expiring items
R&R/Reg	Rollover & Revision of Registered items
R&R/Expg	Rollover & Revision of Expiring items
Reinst/Reg	Reinstatement and Reregistration
Reinst/Expg	Reinstatement and Expiry

Agriculture Industry Training Organisation - 101558

Qualifications

Ref	Ver	Title	Lvl	Process
0098	5	National Certificate in Pork Production (Herd Manager) (Level 4)	4	Rvsn/Reg
1127	2	National Certificate in Irrigation (Evaluation) (Level 4)	4	Rvsn/Reg
1187	3	National Certificate in Agribusiness Management (Agribusiness Resource Management)	5	Rvsn/Reg
1236	2	National Certificate in Pork Production (Grower Unit Manager) (Level 4)	4	Rvsn/Reg
0647	5	National Diploma in Agribusiness Management	5	Rvsn/Reg

Apparel and Textile Industry Training Organisation - 101722

Qualifications

Ref	Ver	Title	Lvl	Process
0151	5	National Certificate in Textiles Manufacture (Fibre Blending) (Level 4) with strands in Woollen Processing, and Semi-Worsted and Worsted Processing	4	Rvsn/Reg
0154	5	National Certificate in Textiles Manufacture (Woven Fabric Technology) (Level 5) with strands in Weaving Technology, and Finishing Technology	5	Rvsn/Reg
0638	2	National Certificate in Textiles Manufacture (Technology) (Level 4)	4	Rvsn/Reg
0152	5	National Diploma in Textiles Manufacture (Weaving) (Level 5)	5	Rvsn/Reg
0153	5	National Diploma in Textiles Manufacture (Woollen Yarn Processing) (Level 5)	5	Rvsn/Reg

Aviation, Tourism and Travel Training Organisation - 101585

Qualifications

Ref	Ver	Title	Lvl	Process
0721	2	National Certificate in Air Traffic Services with strands in National Briefing Office, Area Flight Information, Aeronautical Fixed Telecommunication Network, Aerodrome Flight Information, Tower Flight Data, Simulator, Aerodrome Control, Approach Non-Radar	2-6	Rvw/ExpG
0876	4	National Certificate in Tourism (Core Skills) (Level 3)	3	Rvw/Reg
1383	1	National Certificate in Air Traffic Services (Aerodrome Control Theory) (Level 5) with strands in Approach Control Theory, Area Control Radar Theory, and Area Control Theory	5	Rvw-New/Reg
1384	1	National Certificate in Air Traffic Services (Level 6) with strands in Aerodrome and/or Area Flight Information, and Oceanic Air-Ground	6	Rvw-New/Reg
1385	1	National Diploma in Air Traffic Services (Level 7) with strands in Aerodrome Control On Site, Approach Control On Site, Approach Radar On Site, Area Control On Site, Area Control Radar On Site, and Automatic Dependence Surveillance On Site	7	New/Reg

Standards

Service Sector > Tourism > Travel

ID	Ver	Title	Lvl	Crđ	Process
3727	6	Demonstrate knowledge of Pacific Island countries as tourist destinations	3	8	Rvw/Reg
18211	2	Demonstrate knowledge of Australia as a tourist destination	3	8	Rvw/Reg

Building and Construction Industry Training Organisation - 101562
Qualifications

Ref	Ver	Title	Lvl	Process
0276	4	National Certificate in Specialist Interiors (Proprietary Partitions Installation) with an optional strand in Access Floors Installation	3	Rvw/Expg
0277	4	National Certificate in Specialist Interiors (Suspended Ceilings Installation) with an optional strand in Access Floors Installation	3	Rvw/Expg
1390	1	National Certificate in Specialist Interiors (Installation) (Level 3) with strands in Suspended Ceilings, and Proprietary Partitions, and with an optional strand in Access Floors	3	Rvw-New/Reg

Community Support Services Industry Training Organisation Limited - 101814
Qualifications

Ref	Ver	Title	Lvl	Process
0729	6	National Certificate in Support of the Older Person (Level 3) with strands in Community, and Residential	3	Rvw/Expg
1382	1	National Certificate in Disability Support Assessment, Planning, and Coordination (Level 5)	5	New/Reg
1391	1	National Certificate in Community Support Services (Residential) (Level 3)	3	Rvw-New/Reg

Competenz - 101571

Qualifications

Ref	Ver	Title	Lvl	Process
0126	4	National Certificate in Manufacturing and Mechanical Engineering (Level 1)	1	Rvw/Expq
0127	4	National Certificate in Manufacturing and Mechanical Engineering (Level 2)	2	Rvw/Expq
0128	4	National Certificate in Manufacturing and Mechanical Engineering (Level 3)	3	Rvw/Expq
0750	2	National Certificate in Manufacturing and Mechanical Engineering (Level 4)	4	Rvw/Expq
1386	1	National Certificate in Manufacturing (Metal and Related Products) (Level 2)	2	Rvw-New/Reg
1387	1	National Certificate in Manufacturing (Metal and Related Products) (Level 3)	3	Rvw-New/Reg
1388	1	National Certificate in Manufacturing (Metal and Related Products) (Level 4)	4	Rvw-New/Reg

Standards

Engineering and Technology > Mechanical Engineering > Maintenance and Diagnostics in Mechanical Engineering

ID	Ver	Title	Lvl	Crđ	Process
2397	7	Service machines and equipment	2	4	Roll/Reg
2398	7	Monitor, under supervision, the condition of machinery and equipment	3	4	Roll/Reg
2399	7	Dismantle, inspect, assemble and test components under supervision	3	10	Roll/Reg
2400	6	Describe the principles of static and dynamic balancing, and carry out static balancing	3	4	Roll/Reg
2401	7	Safely shut down and isolate machines and equipment	3	3	Roll/Reg
2402	7	Demonstrate knowledge of lubricants and lubrication systems, and inspect lubrication systems	3	5	Roll/Reg
2403	7	Select and replace static seals in machines and equipment	3	5	Roll/Reg
2404	7	Select and replace dynamic seals in machines and equipment	3	8	Roll/Reg
2406	7	Dismantle, inspect, assemble and test components	4	6	Roll/Reg
2407	7	Monitor the condition of machinery and equipment	4	4	Roll/Reg
2408	7	Align machinery and equipment	4	8	Roll/Reg
2409	7	Level machinery and equipment	3	4	Roll/Reg
2410	7	Describe and use non destructive testing (NDT) technology	4	8	Roll/Reg
2411	6	Test fluids used in machinery and equipment for variation from specification	4	3	Roll/Reg
2412	6	Diagnose faults, overhaul, and test components	5	8	Roll/Reg
2413	6	Test machines and equipment for vibration	5	12	Roll/Reg
11400	4	Manage testing and measuring procedures within mechanical engineering contexts	6	5	Roll/Reg

Engineering and Technology > Mechanical Engineering > Maintenance and Diagnostics in Mechanical Engineering continued...

ID	Ver	Title	Lvl	Crd	Process
11401	4	Carry out tests and measurements using approved procedures within mechanical engineering contexts	5	10	Roll/Reg
12293	4	Establish vibration data from machinery using vibration measuring equipment	5	13	Roll/Reg
12294	4	Maintain machinery database and identify incipient failure of machinery from vibration analysis data	5	12	Roll/Reg
19873	2	Demonstrate knowledge of bearings used in machines and equipment	3	8	Roll/Reg
19874	3	Service and replace bearings in machines and equipment	4	12	Roll/Reg

Planning and Construction > Construction Trades > Architectural Aluminium Joinery

ID	Ver	Title	Lvl	Crd	Process
559	3	Install residential aluminium joinery products	4	10	Rvw/Expq
560	3	Prepare and install light commercial aluminium joinery products	4	12	Rvw/Expq
22882	2	Assemble non-standard (special) aluminium joinery products	4	10	Rvw/Reg
24740	1	Cut aluminium extrusions for the manufacture of non-standard (special) aluminium joinery products	4	8	New/Reg
24741	1	Machine and prepare aluminium extrusions for the manufacture of non-standard (special) aluminium joinery products	4	8	New/Reg
24742	1	Prepare and fit reveals for non-standard (special) aluminium joinery products	3	6	New/Reg
24743	1	Glaze non-standard (special) aluminium joinery products	4	8	New/Reg
24744	1	Demonstrate knowledge of the principles and procedures for aluminium window installation	4	6	New/Reg
24745	1	Install residential and light commercial aluminium joinery products	4	10	New/Reg

Service Sector > Rail Transport > Rail Core Skills

ID	Ver	Title	Lvl	Crd	Process
25007	1	Demonstrate knowledge of rail tunnel gas and use gas detection and protection equipment	2	3	New/Reg

Electricity Supply Industry Training Organisation - 101813

Qualifications

Ref	Ver	Title	Lvl	Process
0872	3	National Certificate in Electricity Supply (Line Mechanic Transmission) (Level 4)	4	Rvw/ExpG
1389	1	National Certificate in Electricity Supply (Line Mechanic Transmission) (Level 4) with optional strands in Optional Work Skills (E1), and De-energised Work Skills (E3)	4	Rvw-New/Reg

Standards

Engineering and Technology > Electricity Supply > Electricity Supply - Core Skills

ID	Ver	Title	Lvl	Crđ	Process
10509	4	Climb and work on electricity network structures	3	6	R&R/Reg
12387	4	Operate electrical switchgear	3	3	R&R/Reg
17025	3	Carry out a rescue from an electrical structure	3	2	R&R/Reg
18028	3	Demonstrate knowledge of earthing in high voltage (HV) electricity network installations and works	3	2	R&R/Reg
18273	3	Demonstrate knowledge of the basic composition and properties of electricity	2	5	R&R/Reg
18276	3	Operate light lifting and rigging equipment in the electricity supply environment	2	2	R&R/Reg
18277	3	Demonstrate knowledge of the requirements for holding permits in the electricity supply industry	3	2	R&R/Reg
20090	2	Carry out switching operations on metal clad switchgear	4	3	R&R/Reg
20092	2	Demonstrate knowledge of electricity transmission and distribution plant and equipment	2	4	R&R/Reg
20094	2	Receive and return transfer of control in the electricity supply industry	4	4	R&R/Reg
20095	2	Respond to substation secondary systems alarms and indications in the electricity supply industry	4	4	R&R/Reg
20421	2	Demonstrate knowledge of earthing in the electricity supply industry	3	5	R&R/Reg

Engineering and Technology > Electricity Supply > Electricity Supply - Design and Commissioning

ID	Ver	Title	Lvl	Crđ	Process
14279	3	Commission power system equipment from 'end to end'	5	7	R&R/Reg

Engineering and Technology > Electricity Supply > Electricity Supply - Distribution Networks

ID	Ver	Title	Lvl	Crđ	Process
10512	4	Joint electricity network overhead conductors	3	4	R&R/Reg
10521	4	Install and replace electricity network pole structures	4	10	R&R/Reg
12295	4	Apply earths to and remove earths from overhead electric line conductors	3	4	R&R/Reg
19951	2	Demonstrate knowledge of the construction of LV and HV power cables and preparation techniques	2	4	R&R/Reg
19952	2	Demonstrate knowledge of the requirements for working on electricity supply networks	2	4	R&R/Reg

Engineering and Technology > Electricity Supply > Electricity Supply - Power System Maintenance

ID	Ver	Title	Lvl	Crd	Process
14328	3	Carry out in-service visual inspections on substation equipment for safe operation	3	4	R&R/Reg
14330	3	Install substation earthing and bonding system	3	3	R&R/Reg
14331	3	Carry out in-service visual inspection checks on substation auxiliary plant and equipment	3	4	R&R/Reg
14333	4	Carry out routine inspection and servicing on transmission power transformers above 33kV	4	8	R&R/Reg
14334	3	Carry out routine service on transmission instrument transformers 33kV and above	4	7	R&R/Reg
14335	4	Service and repair high voltage disconnectors, earth switches and other bus structure equipment	3	6	R&R/Reg
14338	3	Carry out routine inspection and servicing on high voltage bulk oil circuit breakers	4	6	R&R/Reg
14339	3	Carry out routine inspection and servicing on 11kV and 33kV pole mounted re-closer circuit breakers	3	3	R&R/Reg
14341	3	Carry out routine inspection and service on high voltage indoor metal clad circuit breakers and bus	4	4	R&R/Reg
14342	3	Carry out routine inspection and minor servicing on high voltage SF6 outdoor circuit breakers	4	5	R&R/Reg
14344	3	Carry out routine inspection and servicing on substation emergency services	3	4	R&R/Reg
14345	3	Carry out routine inspection and servicing on substation air compressor systems	3	4	R&R/Reg

Engineering and Technology > Electricity Supply > Electricity Supply - Power System Management

ID	Ver	Title	Lvl	Crd	Process
16096	3	Demonstrate knowledge of the control and protection systems of the New Zealand HVDC transmission	5	10	R&R/Reg

Engineering and Technology > Electricity Supply > Electricity Supply - Testing

ID	Ver	Title	Lvl	Crd	Process
14294	3	Carry out insulating oil sampling and voltage breakdown tests	3	3	R&R/Reg
20191	2	Conduct advanced insulation resistance testing in the electricity supply industry	4	5	R&R/Reg

ElectroTechnology Industry Training Organisation - 100401

Accreditation and Moderation Action Plans (AMAP)

Ref	Ver	Title	Process
3	6	Electrotechnology, Telecommunications, Emergency Services, Offender Management, Security, Materials Management, and Contact Centres	Rvsn/Reg

Qualifications

Ref	Ver	Title	Lvl	Process
0560	3	National Certificate in Security (Communications) (Level 3)	3	Rvsn/Reg
0561	2	National Certificate in Security Management (Supervision) (Level 5)	5	Rvsn/Reg
0562	3	National Diploma in Security Management (Level 6)	6	Rvsn/Reg
1059	2	National Diploma in Security (Level 6)	6	Rvsn/Reg

Standards

Service Sector > Financial Services > Financial Advice

ID	Ver	Title	Lvl	Crd	Process
24758	1	Establish customer relationships and analyse needs in the financial services industry	4	5	New/Reg
24759	1	Develop, present, and negotiate solutions for customers in the financial services industry	4	5	New/Reg
24765	1	Match financial products and/or services to customer needs in the financial services industry	4	3	New/Reg
24772	1	Research specified financial strategies and products to predetermined guidelines in the financial services industry	4	5	New/Reg
24773	1	Prepare a financial plan for a customer, to predetermined strategies and guidelines in the financial services industry	4	5	New/Reg
24774	1	Implement a financial plan to predetermined guidelines in the financial services industry	4	4	New/Reg

Service Sector > Financial Services > Financial Markets

ID	Ver	Title	Lvl	Crd	Process
24771	1	Confirm and reconcile financial transactions in the financial services industry	4	2	New/Reg

Service Sector > Financial Services > Financial Services - Administration

ID	Ver	Title	Lvl	Crd	Process
24760	1	Evaluate and authorise payment requests or financial transactions in the financial services industry	4	2	New/Reg
24775	1	Administer a new or existing specialist financial portfolio in the financial services industry	4	3	New/Reg

Service Sector > Financial Services > Financial Services - Organisational Skills

ID	Ver	Title	Lvl	Crd	Process
24756	1	Resolve disputes in the financial services industry	4	5	New/Reg

Service Sector > Financial Services > Financial Services - Organisational Skills continued...

ID	Ver	Title	Lvl	Crd	Process
24762	1	Work with specialist and outsourced services in the financial services industry	4	2	New/Reg

Service Sector > Financial Services > Financial Services - Professional Practice

ID	Ver	Title	Lvl	Crd	Process
24755	1	Demonstrate knowledge of the industry and apply professional practice in a financial services organisation	4	5	New/Reg
24757	1	Develop and maintain in-depth knowledge of products and/or services in a financial services organisation	4	5	New/Reg
24766	1	Tailor a financial product and/or service solution to meet customer needs in the financial services industry	4	4	New/Reg

Service Sector > Financial Services > Financial Services - Relationship Management

ID	Ver	Title	Lvl	Crd	Process
24763	1	Maintain customer relationships in the financial services industry	4	3	New/Reg
24767	1	Sell financial products and/or services in response to an enquiry in the financial services industry	4	3	New/Reg
24768	1	Implement a sales plan for financial products and/or services in the financial services industry	4	5	New/Reg
24769	1	Prospect for new customers for financial products and/or services in the financial services industry	4	3	New/Reg

Fire and Rescue Services Industry Training Organisation - 101902**Qualifications**

Ref	Ver	Title	Lvl	Process
0910	2	National Certificate in Community and Workplace Fire and Emergency Management (Level 2)	2	Rvw/Reg

Learning State (trading name of the Public Sector Training Organisation) - 101770**Qualifications**

Ref	Ver	Title	Lvl	Process
1019	2	National Certificate in Public Sector Services (Leadership Development - Middle Management) (Level 5)	5	Rvsn/Reg

Local Government Industry Training Organisation - 101557

Standards

Community and Social Services > Civil Defence > Civil Defence Operation

ID	Ver	Title	Lvl	Crd	Process
7334	6	Demonstrate knowledge of the functions and operations of Civil Defence Emergency Management	2	2	R&R/Reg

Law and Security > Compliance and Law Enforcement > Compliance and Regulatory Control

ID	Ver	Title	Lvl	Crd	Process
10425	6	Apply the HSE Act 1992 as an employee in a compliance and/or regulatory control workplace	4	2	R&R/Reg
11282	5	Communicate using a radio telephone in a compliance context	2	1	R&R/Reg

New Zealand Horticulture Industry Training Organisation - 101566

Standards

Agriculture, Forestry and Fisheries > Horticulture > Amenity Horticulture

ID	Ver	Title	Lvl	Crd	Process
1667	6	Use and maintain small, powered amenity machinery and equipment	3	5	Rvw/Reg
1668	5	Demonstrate knowledge of common amenity plant pests, diseases, and disorders	3	8	Rvw/Reg
1669	5	Identify common weeds in amenity areas and describe control measures	3	10	Rvw/Reg
1670	6	Identify, label, and present common trees, shrubs, and climbers used in amenity horticulture	3	10	Rvw/Expg
1672	6	Demonstrate knowledge of pruning and training amenity trees and shrubs	3	5	Rvw/Reg
1674	5	Select control programmes for amenity plant pests	4	8	Rvw/Reg
1675	5	Select control programmes for amenity plant diseases and disorders	4	8	Rvw/Reg
1676	6	Select plants for landscaping and amenity horticulture	4	7	Rvw/Reg
21026	3	Establish and maintain plant collections	4	10	Rvw/Reg
21027	3	Plant and care for bedding plants, bulbs or herbaceous perennials	2	10	Rvw/Reg
21028	3	Plant and care for trees, shrubs, and climbing plants	2	10	Rvw/Reg
21031	3	Identify annuals, herbaceous perennials, biennials, and bulbs used in amenity horticulture	3	10	Rvw/Reg
21032	3	Prune and train amenity trees and shrubs up to 4 metres high	4	10	Rvw/Reg
21033	3	Revegetate indigenous plant areas	4	10	Rvw/Reg
21035	3	Set up, maintain, and dismantle plant displays	4	5	Rvw/Reg
21036	3	Identify, plan, display, and maintain plants in conservatories	4	10	Rvw/Reg
24646	1	Establish and maintain amenity turf surfaces	2	7	New/Reg
24647	1	Manage a defined amenity horticulture area for a year	4	20	New/Reg
24648	1	Identify trees, shrubs, and climbers used in amenity horticulture	3	10	New/Reg

NZQA National Qualifications Services - 130301

Qualifications

Ref	Ver	Title	Lvl	Process
0455	2	National Certificate in Production Sound (Recording)	3	Rvw/Expq
0456	2	National Certificate in Production Sound (Sound Reinforcement)	3	Rvw/Expq
0472	2	National Certificate in Film and Television	4	Rvw/Expq
0479	2	National Certificate in Character Animation (Foundation Skills)	2	Rvw/Expq
0480	2	National Certificate in Character Animation (Specialist Skills)	3	Rvw/Expq
0483	2	National Certificate in Character Animation (Inbetweening)	3	Rvw/Expq
0484	2	National Certificate in Character Animation (Key Artistry) with optional strands in Special Effects, and Layout	4	Rvw/Expq
0481	2	National Diploma in Character Animation	5	Rvw/Expq

Standards

Core Generic > Core Generic > Personal Financial Management

ID	Ver	Title	Lvl	Crd	Process
24695	1	Demonstrate knowledge of income, taxation, and other deductions for personal financial management	2	3	New/Reg
24696	1	Demonstrate knowledge of personal income, credit, and taxation, and the impact of employment decisions on them	3	5	New/Reg
24697	1	Perform income-related calculations for personal financial management	1	1	New/Reg
24699	1	Make an informed decision relating to personal income and evaluate its consequences	2	2	New/Reg
24704	1	Demonstrate knowledge of banking products and services for personal financial management	2	2	New/Reg
24705	1	Interpret and verify accuracy of personal financial documents	1	2	New/Reg
24707	1	Set a personal financial goal and plan its implementation	2	3	New/Reg
24708	1	Set a complex personal financial goal and plan its implementation	3	3	New/Reg
24709	1	Produce a balanced budget for an individual	1	3	New/Reg
24710	1	Produce a balanced budget for a family or household	2	3	New/Reg

Core Generic > Core Generic > Self-Management

ID	Ver	Title	Lvl	Crd	Process
524	5	Operate a personal budget	2	2	Rvw/Expq
4256	4	Demonstrate knowledge of personal financial management and use of professional advisory services	2	2	Rvw/Expq
12353	3	Use personal banking services and personal services common to banks and other financial institutions	2	3	Rvw/Expq

Sciences > Home and Life Sciences > Family, Community and Society Studies

ID	Ver	Title	Lvl	Crd	Process
6658	4	Prepare a family budget	2	5	Rvw/Expq

NZQA National Qualifications Services - 130301

Accreditation and Moderation Action Plans (AMAP)

Ref	Ver	Title	Process
1	5	NZQA Film and Electronic Media	Rvw/Expg

Standards

Arts and Crafts > Film and Television > Character Animation

ID	Ver	Title	Lvl	Crd	Process
10176	5	Draw inbetweens for animation	3	40	Rvw/Expg
10177	5	Draw keys and breaks for animation	4	60	Rvw/Expg
10179	4	Perform animation checking	3	10	Rvw/Expg
10181	4	Paint cels by brush for animation	2	5	Rvw/Expg
10182	4	Shoot animation	3	20	Rvw/Expg
12966	3	Demonstrate knowledge relevant to the production of an animated film	2	5	Rvw/Expg
12967	3	Demonstrate knowledge of the history of animation and its styles	2	5	Rvw/Expg
12968	3	Demonstrate knowledge of technical factors relevant to animation	2	10	Rvw/Expg
12969	3	Display drawing skills used in animation	2	40	Rvw/Expg
12970	3	Create special effects for animation	4	40	Rvw/Expg
12971	3	Storyboard an animation project	5	30	Rvw/Expg
12972	3	Direct an animation project	5	40	Rvw/Expg
12973	3	Add sound to an animation project	5	10	Rvw/Expg
12974	3	Demonstrate knowledge of law affecting animation projects	2	5	Rvw/Expg
12975	3	Draw animation for an animation project	5	40	Rvw/Expg
14367	3	Clean up inbetweens for animation	3	40	Rvw/Expg
14368	2	Demonstrate knowledge of layout for animation	3	10	Rvw/Expg
14369	2	Scan, paint, and record animation electronically	3	20	Rvw/Expg
14370	2	Demonstrate knowledge of film terms used in animation	2	3	Rvw/Expg
14371	2	Demonstrate knowledge of animation checking	3	10	Rvw/Expg
14372	2	Scene-layout for animation	4	40	Rvw/Expg
14373	2	Meet legal requirements relating to material used in an animation project	5	5	Rvw/Expg
14777	3	Clean up keys for animation	3	60	Rvw/Expg

Arts and Crafts > Film and Television > Film and Television Camera

ID	Ver	Title	Lvl	Crd	Process
10269	4	Test, commission and maintain camera equipment used in the film or television industry	6	20	Rvw/Expg
10270	4	Prepare, assemble and pack kit for a shoot	5	5	Rvw/Expg

Arts and Crafts > Film and Television > Film and Television Camera continued...

ID	Ver	Title	Lvl	Crd	Process
10284	4	Clapper load for a shoot	3	10	Rvw/Expg
10285	4	Focus pull for a shoot	4	15	Rvw/Expg
10286	4	Operate a single film or television camera	5	15	Rvw/Expg
10287	4	Provide camera assist with video	4	10	Rvw/Expg
10288	4	Shoot material in a television multi-camera environment	4	10	Rvw/Expg
10289	4	Manage film or television camera requirements on a production shoot	7	20	Rvw/Expg
10290	4	Shoot footage from a vehicle or a vessel	5	15	Rvw/Expg
10291	4	Shoot footage from an aeroplane or helicopter	6	15	Rvw/Expg
10292	4	Mount a film or television camera and operator to dolly mounts	3	15	Rvw/Expg
10293	4	Mount film or television camera and operator to a vessel or a vehicle	5	10	Rvw/Expg
10294	4	Mount film or television camera and operator to an aerial platform	5	15	Rvw/Expg
10295	4	Mount miniature film or television cameras	5	5	Rvw/Expg
12943	3	Fix film or video camera to tri-pod	2	3	Rvw/Expg
12944	3	Fix film or video camera to camera crane	3	3	Rvw/Expg
12945	3	Shoot film or video underwater	6	15	Rvw/Expg
12946	3	Shoot special effects	6	30	Rvw/Expg
12994	3	Demonstrate knowledge of lenses and use lenses with a film or television camera	5	5	Rvw/Expg
12995	3	Demonstrate knowledge of filters and use filters with a film or television camera	5	5	Rvw/Expg
12996	3	Shoot film with a movie or television camera under specified lighting conditions	5	10	Rvw/Expg
15076	3	Support the recording of moving images on video	3	3	Rvw/Expg
15077	3	Rig video-assist for single camera shoots	3	3	Rvw/Expg
15078	3	Rig studio cameras on pedestal mounts for video production	3	5	Rvw/Expg
15079	3	Load, fit and unload film stock for a shoot	3	10	Rvw/Expg
15080	3	Mount and move a film or video camera and operator using a dolly mount	3	15	Rvw/Expg
15081	3	Operate a camera crane while in use shooting a film or video production	3	10	Rvw/Expg
15082	3	Provide camera-assist for a film shoot	3	5	Rvw/Expg
15083	3	Rig, operate, and de-rig complex video-assists	4	4	Rvw/Expg
15084	3	Compose a moving image for a single film or video camera under direction	4	5	Rvw/Expg
15085	3	Compose a moving image for a documentary style shoot with a portable camera under direction	4	5	Rvw/Expg
15086	3	Operate a film or video camera in a multi-camera situation under direction	5	5	Rvw/Expg
15087	3	Develop a camera-specific creative brief for a moving images production	6	15	Rvw/Expg

Arts and Crafts > Film and Television > Film and Television Camera continued...

ID	Ver	Title	Lvl	Crd	Process
15088	3	Control moving image quality during shooting for a film or television production	6	5	Rvw/Expg
15089	3	Determine final balance to achieve required moving image quality during shooting	6	5	Rvw/Expg
15117	3	Demonstrate knowledge of a television camera	3	3	Rvw/Expg
15119	3	Demonstrate knowledge of film as used in film and television	2	2	Rvw/Expg
15120	3	Demonstrate knowledge of video tape used in television	2	2	Rvw/Expg
15121	3	Demonstrate knowledge of lighting required by a camera operator	3	3	Rvw/Expg
15122	3	Record vision and sound for news or documentary with a professional video camera	4	10	Rvw/Expg

Arts and Crafts > Film and Television > Film and Television Delivery

ID	Ver	Title	Lvl	Crd	Process
10186	4	Present on-camera	3	5	Rvw/Expg
10187	4	Host a show on-camera	4	10	Rvw/Expg
10188	4	Interview guest on-camera	4	10	Rvw/Expg
10216	4	Compile an advance programme schedule for television	4	10	Rvw/Expg
10217	4	Programme traffic for television	4	5	Rvw/Expg
10218	4	Classify programme material for television	5	15	Rvw/Expg
10226	4	Interpret television ratings and research	5	10	Rvw/Expg
10227	4	Schedule television advertising	2	5	Rvw/Expg
10228	4	Sell television advertising	3	10	Rvw/Expg
10229	4	Write a low budget television commercial	3	10	Rvw/Expg
15109	3	Demonstrate knowledge of the television programming landscape	2	2	Rvw/Expg
15110	3	Demonstrate knowledge of television programme types	2	2	Rvw/Expg
15111	3	Demonstrate knowledge of the roles and processes involved in a television production	2	2	Rvw/Expg
15112	3	Demonstrate knowledge of television delivery methods	2	2	Rvw/Expg
15113	3	Demonstrate knowledge of operations in a television studio	2	2	Rvw/Expg
15114	3	Demonstrate knowledge of video signals	3	3	Rvw/Expg
15115	3	Work safely in an outdoor location for a film or television production	3	5	Rvw/Expg
15116	3	Demonstrate knowledge relating to a television operative in the field	3	5	Rvw/Expg
15339	3	Maintain a film projection suite	2	3	Rvw/Expg
15340	3	Prepare films for screening	3	3	Rvw/Expg
15341	3	Screen a film from a film projection suite	4	4	Rvw/Expg
15342	3	Operate a 16mm film projector	2	2	Rvw/Expg

Arts and Crafts > Film and Television > Film and Television Foundation Skills

ID	Ver	Title	Lvl	Crd	Process
10301	4	Demonstrate knowledge of sound systems	2	4	Rvw/Expq
10315	4	Demonstrate approved equipment handling practices in the film and television industry	2	3	Rvw/Expq
10316	4	Contribute to effective working relationships in the film and television industry	2	3	Rvw/Expq
10317	4	Demonstrate safe working practices in the film and television industry	2	3	Rvw/Expq
15248	2	Demonstrate ability to work with video tape	2	2	Rvw/Expq

Arts and Crafts > Film and Television > Film and Television Graphics

ID	Ver	Title	Lvl	Crd	Process
15286	3	Develop graphics to specifications for film or television	3	15	Rvw/Expq
15287	3	Produce static graphic items for television	3	10	Rvw/Expq
15288	3	Produce moving graphic items for television	3	20	Rvw/Expq
15289	3	Work with video captions in one plane	3	10	Rvw/Expq
15290	3	Create typographical sequences in multiple planes on video	4	10	Rvw/Expq
15291	3	Create graphic artwork for film or television	4	10	Rvw/Expq
15292	3	Edit graphic sequences for film or television	4	10	Rvw/Expq
15293	3	Evaluate graphic designs in a film or television production	4	10	Rvw/Expq
15294	3	Address graphic design issues affecting a film or television production	4	15	Rvw/Expq
15295	3	Develop graphic design specifications for a film or television production	4	15	Rvw/Expq
15296	3	Develop a graphic design brief for a film or television production	4	15	Rvw/Expq
15297	3	Oversee the execution of graphic design for a film or television production	4	10	Rvw/Expq
15298	3	Monitor the editing of graphic sequences for film or television	4	10	Rvw/Expq

Arts and Crafts > Film and Television > Film and Television Post-Production

ID	Ver	Title	Lvl	Crd	Process
10189	4	Handle rushes for film production	3	15	Rvw/Expq
10190	4	Process motion picture film stock by machine	4	10	Rvw/Expq
10191	4	Print motion picture film	4	20	Rvw/Expq
10192	4	Work with archive footage	5	15	Rvw/Expq
10193	4	Cut and match negatives for film production	4	10	Rvw/Expq
10194	4	Create optical effects for film or television	5	15	Rvw/Expq
12982	3	Mix and transfer a chemical solution in a film laboratory	3	4	Rvw/Expq
12983	3	Test mixes in a film laboratory	3	4	Rvw/Expq
12984	3	Collect bleaches and fixers for reconstitution in a film laboratory	3	4	Rvw/Expq

Arts and Crafts > Film and Television > Film and Television Post-Production continued...

ID	Ver	Title	Lvl	Crđ	Process
12985	3	Recover silver in a film laboratory	3	4	Rvw/Expg
12986	3	Attend to chemical supplies in a film laboratory	3	4	Rvw/Expg
12987	3	Demonstrate film laboratory safety procedures	3	4	Rvw/Expg
12988	3	Analyse and record machine tank solutions in a film laboratory	4	5	Rvw/Expg
12989	3	Analyse and record re-constituted replenishers in a film laboratory	4	5	Rvw/Expg
12990	3	Prepare and use reagents in a film laboratory	4	5	Rvw/Expg
12991	3	Demonstrate knowledge relevant to colour grading film	4	5	Rvw/Expg
12992	3	Prepare to colour grade film	4	5	Rvw/Expg
12993	3	Colour grade film	5	15	Rvw/Expg
15249	2	Demonstrate knowledge of editing methods for film and television	3	10	Rvw/Expg
15250	2	Maintain a film editing room	3	5	Rvw/Expg
15251	2	Assist in a film editing room	4	5	Rvw/Expg
15252	2	Maintain electronic post-production equipment and environment	3	5	Rvw/Expg
15253	2	Operate a professional video tape machine	3	3	Rvw/Expg
15254	2	Transfer video tape material to non-broadcast format	3	5	Rvw/Expg
15255	2	Digitise pictures and sound for non-linear editing	3	5	Rvw/Expg
15256	2	Demonstrate and apply knowledge of television signals	4	10	Rvw/Expg
15257	2	Transfer video tape material to broadcast format	4	5	Rvw/Expg
15258	2	Edit a basic sequence for film	4	10	Rvw/Expg
15259	2	Assist editor in on-line video tape editing session	4	4	Rvw/Expg
15260	2	Edit material using video tape equipment	4	5	Rvw/Expg
15261	2	Edit material using non-linear equipment	4	10	Rvw/Expg
15262	2	Demonstrate fast turn-around tape operation for television	4	10	Rvw/Expg
15263	2	Edit a basic sequence for video	4	10	Rvw/Expg
15264	2	Assemble material under direction in a film or television project	4	5	Rvw/Expg
15265	2	Select and assemble sound to support images	4	7	Rvw/Expg
15266	2	Demonstrate knowledge of editing aesthetics in film and television	4	10	Rvw/Expg
15267	2	Produce first cut material from film or electronic editing	5	10	Rvw/Expg
15268	2	Evaluate first cuts after film or electronic editing	5	3	Rvw/Expg
15269	2	Produce fine cut material after film or electronic editing	6	20	Rvw/Expg
15270	2	Edit recently shot material for immediate television transmission	5	10	Rvw/Expg
15271	2	Perform edits on video tape or hard disc from an edit decision list (EDL)	5	15	Rvw/Expg
15272	2	Assemble and tighten a programme to produce an edit decision list for video	6	20	Rvw/Expg

Arts and Crafts > Film and Television > Film and Television Post-Production continued...

ID	Ver	Title	Lvl	Crd	Process
15273	2	Establish editing requirements for film or television productions	6	20	Rvw/Expq

Arts and Crafts > Film and Television > Film and Television Production Management

ID	Ver	Title	Lvl	Crd	Process
10242	4	Provide continuity services for a film or television production	4	20	Rvw/Expq
10265	4	Produce a programme for television	6	20	Rvw/Expq
10266	4	Initiate and manage a production	7	60	Rvw/Expq
10267	4	Research a single programme for television	5	15	Rvw/Expq
10268	4	Research a series for television	6	15	Rvw/Expq
10271	4	Manage equipment availability and transport for a production	5	10	Rvw/Expq
10272	4	Floor manage a film or television shoot	6	15	Rvw/Expq
10273	4	Location manage a film or television shoot	6	15	Rvw/Expq
10274	4	Plan a production schedule	6	20	Rvw/Expq
10275	4	Prepare and manage production budgets	6	20	Rvw/Expq
10276	4	Provide television production assistance for a shoot	3	10	Rvw/Expq
10277	4	Administer a television production	6	5	Rvw/Expq
12950	3	Demonstrate knowledge relevant to supervising safety in the film and television industry	4	10	Rvw/Expq
12951	3	Supervise safety for the performance of a stunt	5	10	Rvw/Expq
12952	3	Supervise safety for the use of special effects	5	10	Rvw/Expq
12953	3	Supervise safety on location for a film or television production	5	15	Rvw/Expq
12954	3	Write a pre-production safety report	6	15	Rvw/Expq
12981	3	Provide assistance to studio floor manager	2	2	Rvw/Expq
15123	3	Production manage a short film or television programme or non-broadcast video	4	15	Rvw/Expq
15124	3	Second assist a film or television production	4	15	Rvw/Expq

Arts and Crafts > Film and Television > Film and Television Script Writing

ID	Ver	Title	Lvl	Crd	Process
10219	4	Write a short screenplay for television or film	4	20	Rvw/Expq
10220	4	Write a theatrical short for cinema	5	30	Rvw/Expq
10221	4	Write a drama feature for television	6	40	Rvw/Expq
10222	4	Write a script for a television documentary	6	20	Rvw/Expq
10223	4	Write a script for a corporate or an educational video	4	20	Rvw/Expq
12980	3	Edit a script for a film or television production	5	15	Rvw/Expq

Arts and Crafts > Film and Television > Television Technical Management

Arts and Crafts > Film and Television > Television Technical Management continued...

ID	Ver	Title	Lvl	Crd	Process
10200	4	Oversee technical and operational elements for a television production	7	20	Rvw/Expg
10201	4	Oversee programme technical standards for television transmission	5	30	Rvw/Expg
10202	4	Vision mix a multisource television production to tape or air	4	10	Rvw/Expg
10215	4	Preview and play programmes for television transmission	3	15	Rvw/Expg
10354	4	Provide vision control for a television production	4	20	Rvw/Expg

Arts and Crafts > Performance Production > Production Design

ID	Ver	Title	Lvl	Crd	Process
10240	4	Design a single set production	6	20	Rvw/Expg
10241	4	Provide production design for a production	7	20	Rvw/Expg
10243	4	Select storyboard sequences for a video	4	5	Rvw/Expg
10244	4	Apply standard make-up for a production	3	10	Rvw/Expg
10245	4	Apply corrective and glamour make-up for a production	4	5	Rvw/Expg
10246	4	Create character make-up for a production	4	15	Rvw/Expg
10247	4	Apply and remove prosthetics for a production	4	5	Rvw/Expg
10248	4	Manufacture prosthetics for a production	6	60	Rvw/Expg
10249	4	Provide standby make-up services for a film or television production	4	5	Rvw/Expg
10250	4	Provide properties standby and assistance for a shoot or production	3	10	Rvw/Expg
10251	4	Dress a set for a production	4	25	Rvw/Expg
10252	4	Manage props for a production	5	10	Rvw/Expg
10253	4	Provide staging assistance for a production	3	5	Rvw/Expg
10254	4	Plan and manage staging elements for a shoot	5	10	Rvw/Expg
10255	4	Create simple special effects for a production	4	10	Rvw/Expg
10256	4	Construct a set for a production	4	15	Rvw/Expg
10257	4	Plan and manage set construction for a production	6	15	Rvw/Expg
10258	4	Provide set finishing services for a production	5	20	Rvw/Expg
10259	4	Paint scenic art for a production	5	15	Rvw/Expg
10260	4	Provide wardrobe standby for a shoot	4	5	Rvw/Expg
10261	4	Supervise wardrobe for a production	5	10	Rvw/Expg
10262	4	Design wardrobe for a production	6	20	Rvw/Expg
12955	3	Source props for a production	3	10	Rvw/Expg
12956	3	Demonstrate knowledge of the history of costume as it relates to production design	3	5	Rvw/Expg
12957	3	Research design for a costume for a production	3	4	Rvw/Expg

Arts and Crafts > Performance Production > Production Design continued...

ID	Ver	Title	Lvl	Crd	Process
12958	3	Design a costume for a production	4	4	Rvw/Expg
12959	3	Age a costume for a production	2	3	Rvw/Expg
12960	3	Make a costume for a production	5	5	Rvw/Expg
12961	3	Demonstrate knowledge relevant to creating special effects for a film or television production	3	10	Rvw/Expg
12962	3	Create mechanical special effects for a film or television production	4	15	Rvw/Expg
12963	3	Create a pyrotechnic special effect for a film or television production	5	20	Rvw/Expg
12964	3	Create visual special effects for a film or television production	4	20	Rvw/Expg
12965	3	Supervise a special effect for a film or television production	5	15	Rvw/Expg
15170	3	Organise storage of props and associated materials for a production	2	3	Rvw/Expg
15171	3	Care for props and associated materials in storage for a production	2	3	Rvw/Expg
15172	3	Organise props to meet production requirements	2	3	Rvw/Expg
15173	3	Organise the transport of props to and from locations for a film or television production	3	2	Rvw/Expg
15174	3	Take care of props after use in a production	2	2	Rvw/Expg
15175	3	Prepare to dress a set for a production	4	10	Rvw/Expg
15176	3	Dress a set to meet production requirements	4	10	Rvw/Expg
15177	3	Strike a set of props and dressings	3	3	Rvw/Expg
15178	3	Plan the manufacture of props to meet production needs	4	3	Rvw/Expg
15179	3	Build life-size props for a production	4	6	Rvw/Expg
15180	3	Construct scale models for use in a film or television production	4	15	Rvw/Expg
15181	3	Provide props required for a production session	3	3	Rvw/Expg
15182	3	Oversee the use of props in a production session	3	3	Rvw/Expg
15183	3	Oversee the use of hand props during a production	3	3	Rvw/Expg
15184	3	Ensure continuity in the use of props in a film or television production	4	3	Rvw/Expg
15185	3	Determine props requirements to meet production needs	4	3	Rvw/Expg
15186	3	Manage the supply of props from out-sources for a production	4	4	Rvw/Expg
15187	3	Obtain designated props to meet production requirements	4	2	Rvw/Expg

Arts and Crafts > Performance Production > Production Lighting

ID	Ver	Title	Lvl	Crd	Process
10195	4	Demonstrate knowledge of production lighting	2	5	Rvw/Expg
10296	4	Provide lighting assistance for a production	3	5	Rvw/Expg
10297	4	Rig lights for a production	4	10	Rvw/Expg

Arts and Crafts > Performance Production > Production Lighting continued...

ID	Ver	Title	Lvl	Crđ	Process
10298	4	Manage lighting elements for a production	5	10	Rvw/Expğ
10299	4	Control lighting during a television production	6	10	Rvw/Expğ
10300	4	Design lighting for a production	6	10	Rvw/Expğ
12947	3	Set up and operate a lighting system	4	5	Rvw/Expğ
12948	3	Produce a lighting plan for a production	4	10	Rvw/Expğ
12949	3	Issue lighting equipment for a production	2	5	Rvw/Expğ

Arts and Crafts > Performance Production > Production Sound

ID	Ver	Title	Lvl	Crđ	Process
10196	4	Demonstrate knowledge of the nature of sound	2	3	Rvw/Expğ
10302	4	Dub audio	2	2	Rvw/Expğ
10304	4	Splice sound tape to synchronise with film rushes	2	5	Rvw/Expğ
10305	4	Track lay for a production	4	10	Rvw/Expğ
10306	4	Mix down for a production	4	10	Rvw/Expğ
10307	4	Mix location sound for film and video	4	10	Rvw/Expğ
10870	4	Demonstrate knowledge of the history of recording sound	2	2	Rvw/Expğ
10871	4	Demonstrate knowledge of audio quality and how to achieve it	3	5	Rvw/Expğ
10872	4	Demonstrate how to clean, maintain, and handle sound equipment	2	2	Rvw/Expğ
10873	4	Demonstrate knowledge of microphones	3	2	Rvw/Expğ
10874	4	Demonstrate knowledge of loudspeakers and headphones	3	2	Rvw/Expğ
10875	4	Demonstrate knowledge of the roles and responsibilities of sound personnel in productions	2	1	Rvw/Expğ
10876	4	Demonstrate knowledge of industry etiquette relative to film or television sound production	2	1	Rvw/Expğ
10878	4	Describe and use timecode	3	7	Rvw/Expğ
10879	4	Physically edit analogue sound	3	3	Rvw/Expğ
10880	4	Edit sound by digital means	3	3	Rvw/Expğ
10881	4	Set up, operate and derig a sound reinforcement system	4	10	Rvw/Expğ
10882	4	Rig and position sound equipment to specifications or a floor plan	3	10	Rvw/Expğ
10883	4	Select and position microphones	4	8	Rvw/Expğ
10884	4	Use a mechanised microphone boom to pick up sound	3	5	Rvw/Expğ
10885	4	Pick up sound using a handheld microphone boom	3	5	Rvw/Expğ
10886	4	Playback synchronous sound	4	8	Rvw/Expğ
10887	4	Assess sites in terms of sound requirements for film and video production	5	5	Rvw/Expğ
10888	4	Develop plan to meet sound requirements of a creative brief	5	10	Rvw/Expğ
10889	4	Coordinate audio requirements to meet production needs	5	10	Rvw/Expğ

Arts and Crafts > Performance Production > Production Sound continued...

ID	Ver	Title	Lvl	Crd	Process
10890	4	Direct sound operations to achieve final sound mix	5	20	Rvw/Exp
12976	3	Demonstrate knowledge of analogue recording, its equipment, and its maintenance	3	3	Rvw/Exp
12977	3	Demonstrate knowledge of digital recording, its equipment, and its maintenance	3	2	Rvw/Exp
12978	3	Demonstrate knowledge of technical terms relating to sound	2	5	Rvw/Exp
12979	3	Demonstrate knowledge of acoustics	3	5	Rvw/Exp

NZQA National Qualifications Services - 130301**Standards****Business > Business Environment > Business Law**

ID	Ver	Title	Lvl	Crd	Process
23777	1	Describe the implications of the Residential Tenancies Act 1986 for service tenancy rentals	3	3	New/Reg

Business > Management > Internal Audit

ID	Ver	Title	Lvl	Crd	Process
11640	2	Provide advice to an organisation on risks brought about by its functioning and environments	7	12	Rvw/Exp
11641	2	Assess effectiveness of an organisation's risk management and control, and promote understanding	7	12	Rvw/Exp
11642	2	Provide advice to improve the functioning of an organisation's risk management and control systems	6	12	Rvw/Exp
11643	2	Provide assurance to an organisation that its internal control is adequate	7	15	Rvw/Exp
11644	2	Manage the internal audit function	5	8	Rvw/Exp
11645	2	Respond to and manage environmental impacts bearing on the work of the internal audit function	6	8	Rvw/Exp

Opportunity - The Training Organisation - 101964

Standards

Service Sector > Lifting Equipment > Elementary Scaffolding

ID	Ver	Title	Lvl	Crd	Process
20855	3	Handle and maintain basic scaffolding components	2	5	R&R/Reg
20856	3	Plan and prepare for the erection of scaffolding	3	5	R&R/Reg
20857	3	Prepare a scaffolding site for the basing out of scaffolding	3	5	R&R/Reg
20858	3	Base out tube and fitting scaffolding	3	12	R&R/Reg
20859	3	Base out proprietary frame scaffolding	3	4	R&R/Reg
20860	3	Base out individual component proprietary scaffolding	3	6	R&R/Reg

Service Sector > Lifting Equipment > Rigging and Scaffolding Safety

ID	Ver	Title	Lvl	Crd	Process
20861	2	Demonstrate, at height, safety procedures for the erection of scaffolding	3	6	R&R/Reg
20862	2	Demonstrate, at height, safety procedures for the dismantling of scaffolding	3	6	R&R/Reg

Retail Institute - 101897**Standards****Service Sector > Retail, Distribution, and Sales > Bicycle Sales and Servicing**

ID	Ver	Title	Lvl	Crd	Process
20182	2	Use equipment in a bicycle workshop	2	3	R&R/Reg
20183	2	Assemble bicycles	2	6	R&R/Reg
20184	2	Adjust bicycles and fit accessories	2	3	R&R/Reg
20185	2	Identify and carry out repairs needed in bicycle components	3	12	R&R/Reg
20186	2	Demonstrate knowledge for bicycle repairs	2	6	R&R/Reg
20698	2	Repair bicycle components	3	14	R&R/Reg

Service Sector > Retail, Distribution, and Sales > Wholesale

ID	Ver	Title	Lvl	Crd	Process
10457	4	Establish and develop sales client relationships	4	5	Rvw/Reg
10458	4	Communicate product information to sales clients	4	5	Rvw/Reg
10459	4	Provide sales related services	5	10	Rvw/Reg
10460	4	Produce and present sales proposals	5	10	Rvw/Reg
10461	4	Provide sales administration and support services	5	7	Rvw/Reg
10462	4	Coordinate and develop the sales team	5	7	Rvw/Reg
10463	4	Identify and interpret trends in personal selling	5	5	Rvw/Reg
10464	4	Implement personal selling strategies to achieve targetted results	5	10	Rvw/Reg
10465	4	Identify, interpret, and apply direct selling techniques and strategies	5	5	Rvw/Reg
10466	4	Produce and coordinate sales promotion programmes	5	8	Rvw/Reg
10467	4	Produce analyses and budgets for sales operations and activities	6	10	Rvw/Reg
10468	4	Structure, develop, and manage sales territories	6	7	Rvw/Reg
10469	4	Coordinate, develop, and manage the sales team to achieve objectives	6	10	Rvw/Reg
10470	4	Manage sales operations to achieve objectives	7	10	Rvw/Reg
10471	4	Identify and evaluate sales organisation factors for international operations	7	10	Rvw/Reg

Seafood Industry Training Organisation - 101443

Qualifications

Ref	Ver	Title	Lvl	Process
1154	2	National Certificate in Seafood Vessel Operations (Level 2)	2	Rvw/Reg

Standards

Agriculture, Forestry and Fisheries > Seafood > Aquaculture

ID	Ver	Title	Lvl	Crd	Process
20307	2	Describe protocols when working with Māori to seek consent for an aquaculture associated activity	3	5	R&R/Reg
20308	2	Demonstrate understanding of the effects on Māori of an aquaculture associated activity	4	5	R&R/Reg